

# When you join us, you join a mammoth movement for MSME development!

Small Industries Development Bank of India (SIDBI) is the apex financial institution for the Micro, Small and Medium Enterprises (MSME) sector. With its country wide presence and 5 Associate Institutions/subsidiaries, SIDBI serves as a single window for meeting the financial and developmental needs of the MSME sector to make it strong, vibrant and globally competitive.

SIDBI seeks applications from individuals of exceptional ability, proven track record and relevant background for various positions in its Associate Institutions/subsidiaries. If you want to be part of the financial innovation movement led by SIDBI and are motivated by working in a fast-paced and ever-changing environment, then we look forward to hear from you.

#### VC / PE professionals at various levels (Ref: ASVCL)

SIDBI Venture Capital Limited (SVCL), (URL: <http://www.sidbiventure.co.in>), incorporated in 1999 is managing VC/PE funds aggregating Rs. 600 cr. It is looking for engineers / CAs/ management graduates with relevant experience (including VC/PE) for the posts of President (15 yrs. - 10 in VC/PE), VP (10 yrs - 5 in VC/PE) and AVP/Senior Executive (5 yrs - 2 in VC/PE) at its Mumbai Office.

#### Consultants- Finance, Marketing (Ref: CCGTMSE)

Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTMSE), (URL: <http://www.cgtmse.in>) provides guarantee cover to banks and select institutions for their non collateralised loans to the Micro and Small Enterprises (MSE) sector. CGTMSE is looking for Chartered Accountants with experience in Accounts/Finance/Tax laws (On contractual basis at Mumbai and other centres)

#### Consultant – Technology facilitation services (Ref: CISTSL)

The India SME Technology Services Ltd. (ISTSL) (URL: <http://www.techsmall.com>) provides a platform for MSME to tap opportunities at the global level for acquisition of technology or establish business collaboration. It is looking for engineering graduates (BE/B.Tech.) preferably with relevant technology transfer implementation/ carbon credits/consultancy experience to provide customized solutions to the MSME clients. (Posts initially at New Delhi but services are liable for transfer anywhere in India)

#### Analysts/Senior Analysts (Ref: ASMERA)

SME Rating Agency of India Limited (SMERA) (URL: <http://www.smera.in>), a joint initiative by SIDBI, D&B and several leading banks in the country, is India's first rating agency that focuses primarily on the Indian SME segment to provide ratings that are comprehensive, transparent and reliable. We are looking for experienced professionals with CA/MBA (Finance) qualifications. The job involves

- Study of Economic variables.
- Understanding the data requirement of the client.
- Customizing a template to suit the clients' requirements.
- Capturing key data elements and analyzing them, interpreting the cross period movements and understanding the macro mechanics of the system.
- Study of Ratings Action.
- Analysis of parameters; ratings; rating checking; model development.

If CAs then the skill set must be in other than Tax and Audit areas. MBA (Finance) candidates should have experience in a Bank or Financial Institution. For Analysts the work experience required is 1-3 years and for Senior Analysts the experience should be more than 3 years. (Posts initially at Mumbai.)

#### Company Secretary / Vice President (s) / Associate Vice President (s) / Chief Manager (s) / Executive (s) – MSME Debt / Resolution / Resource Mobilisation

India SME Asset Reconstruction Company Limited (ISARC) is the country's first asset reconstruction company that strives for speedier resolution of NPAs in the MSME sector. We are looking for candidates with suitable qualifications, viz., Graduate/Postgraduate degree, preferably with a BE/B.Tech/CA/CFA/MBA. Candidates should possess basic knowledge of IT systems and have excellent skill-sets in analysis, communication and interpersonal dealings. The posts are given below:

- **Vice President(s) - Business Development & Asset Acquisition / Asset Resolution / Legal (Ref: VPISARC)** - The applicants should be with at least 15-20 years experience in the relevant line of activity, preferably in banks/FIs.

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Officers working with SIDBI

- **Associate Vice President(s) - Business Development & Asset Acquisition / Asset Resolution / Legal (Ref: AVPISARC)** - The applicants should be with at least 10-15 years experience in the relevant line of activity, preferably in banks/FIs.

- **Chief Manager(s) - Business Development & Asset Acquisition / Asset Resolution / Legal (Ref: CMISARC)** - The applicants should be with at least 5 -10 years experience in the relevant line of activity, preferably in banks/FIs.

- **Executive(s) - Business Development & Asset Acquisition / Asset Resolution / Legal (Ref: EISARC)** - The applicants should be with at least 2 – 3 years experience in banks/FIs. Candidates without experience will be considered as Trainees for 1 year.

- **Company Secretary (Ref: CSISARC)** – The applicant should be a member of Institute of Company Secretaries of India. Membership of the Institute of Chartered Accountant/Cost Accountant of India is desirable. He/She should possess minimum 4 years post qualification experience with specific experience in all the matters pertaining to Company Law, Secretarial function, Legal, Finance, Accounts, Income Tax, Sales Tax and Insurance etc.

• Candidates for legal posts should possess a First Class Bachelor's Degree / Second Class Master's Degree in Law from a recognized University in India. Candidates with experience in all matters pertaining to Company Law 1956, SARFAESI Act 2002, SICA 1985, DRT proceedings, liquidation process, etc., will be given preference.

• Candidates having completed the Certificate Course of Indian Institute of Banking & Finance in Debt Recovery Agent (DRA) through an accredited institution would be given preference for all the posts of Business Development & Asset Acquisition / Asset Resolution.

(All posts initially at Mumbai)

#### Other Posts (Ref: OP)

In addition to the above posts the Associate Institutions require professionals in marketing (MBA Marketing), finance professional (CA/MBA [Finance]), Economist (minimum Postgraduate) and Public Relation professionals with suitable experience. The number of vacancies would be around 8 with initial posting at Mumbai / New Delhi / Chennai / Kolkata.

All the Associate Institutions/subsidiaries of SIDBI offer a competitive and attractive remuneration package. Remuneration would be comparable to industry norms and would not be a constraint for the right candidate. The above jobs entail basic computer proficiency and familiarity with MS Office. The number of vacancies indicated above can vary based on actual requirement. Applications should be made quoting the reference number in the subject line of the mail/ covering letter accompanied by two recent photographs, CV and names of two references.

To apply write to: CGM, Associate Institutions Cell, SIDBI Head Office, SIDBI Tower, 15, Ashok Marg, Lucknow 226 001. Tel: 0522-2288546-51, Fax: 0522-2288457, Email: [recruitment@sidbi.in](mailto:recruitment@sidbi.in) or

CGM(Admin), Small Industries Development Bank of India, SME Development Centre, C-11,'G' Block, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051. Tel: 022-26541127, Fax: 022-67531236, Email: [recruitment@sidbi.in](mailto:recruitment@sidbi.in)

Closing date: December 15, 2008

We strictly abide by the reservation policy of Govt. of India. We believe in being an equal opportunity employer.



SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA

Get attractive rates from SIDBI FIXED DEPOSITS  
Interest rate 10.25% p.a.\*

\* Conditions Apply

We empower Micro, Small & Medium Enterprises